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**Marinos Odysseas Koskinas**

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**Personal strong points:**

Quick learner, good communication and coordination skills, problem solver, crisis management facilitator and able to work under conditions of pressure by eliminating stress factors, efficient and effective in fulfilling duties.

**Education and Training:**

2019 **WSPC** (Wine & Spirit Education Trust (WSET®)

* Level 1
* Level 2

2016-2020: **BCA College, BA (Hons) Hospitality and Tourism Management**

4th year indicative courses: Spanish III Change and Innovation in the Hospitality Industry, International Tourism and Sustainable Development, Strategic Management For Hospitality and Tourism, Crisis and Disaster Management in Hospitality and Tourism, Destination Marketing.

3rd year indicative courses: Consumer Psychology and Buyer Behavior, HRM in the Hospitality and Tourism Industry, Financial Reporting, Small and Medium Hotel Enterprises

2nd year indicative courses: Organizational Behavior, International Food and Beverage Management, Economics for the Service Sector, Management and Marketing.

1st year indicative courses: Introduction to Hospitality and Tourism Management, Implementing Technology in the Hotel Sector, Food and Beverage Operations.

2015 **1st Glyfada General Lyceum**

2002-2015 **Glyfada Nautical Sports Club**

Competitive Swimmer for several years participating in tournaments and meets in Greece and other countries (USA, Slovenia)

**Work Experience:**

03/2020 – 01/2021 **Filotimos – Foyer Municipal Theatre of Pireaus**

*Main duties:* Head Waiter, Sommelier duties, organizing and supervision of live events.

05/2019 – 11/2019 **Ikos Resorts Dassia (Corfu)**

*Main duties:* Assistant Sommelier: Run of the wine bar department, Cellar storaging , daily product orders, daily reports.

12/2018 – 05/2019 **Athens Hilton Banquet Department**

*Main Duties:* Organizing Banquet, Halls, Events.

05/2018 - 09/2018 **Ikos Resorts Dassia (Corfu)**

*Main duties:* Wine Bar Employee

Additional duties: Managing Cellar/Storage. Wine tasting sessions regarding Greek wines.

05/2017 - 07/2017 **13 Vol. Wine Bar**

Hroon Polytexneiou, Argyroupoli, Greece

*Main duties:* Head Waiter

05/2017 - 09/2017 **Athens Hilton Hotel Trainee**

*Main duties:* Vyzantino Restaurant Waiter, Barista.

*Additional duties*: Room Service, Pool Waiter, Executive Floor (VIP) Waiter

04/2016 - 10/2016 **Garmpi Restaurant**21 Iliou & Selinis, Kavouri, Vouliagmeni, Greece

*Main duties:* Waiter, Busperson, Coffee – Beverage making

**Languages:** English: fluent; Certificates:

* Michigan University Lower Certificate,
* TOEFL (62 on internet-based test),
* KAPLAN English Certificate (Irvine, California)

Greek: mother tongue

**Interests:**

* Athlete of swimming, basketball and football for at least 17 years
* Traveling (experiences include: USA, Canada, Great Britain, France, Austria, Slovenia, Israel, Cyprus, Kenya, Dubai, Indonesia)